

# KCES Customer Newsletter

*Kansas City Electrical Supply Co.*

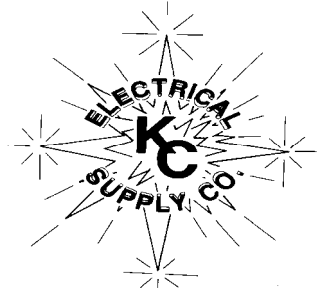
## News from KCES

**COST FOR MATERIALS UNCERTAIN** — The Stock market and commodity markets are extremely volatile due to the uncertainty plaguing financial markets worldwide. We will continue to bring the greatest overall value to our customers but this market volatility continues to force our manufactures to increase prices and the cost of energy and raw materials continue to rise. Natural Gas prices are expected to shortly hit record levels—and most metal refineries are gas fired.

Several vendors have announced another round of increases for their products anywhere from 5-25%—see the back page of this publication monthly for price increase notices. We urge you to buy early and use caution in bidding jobs that are too far in the future.

**LOCAL PICKUPS:** Aluminum wire is no longer available for local pick-up. Alcan no longer has a local warehouse where we can pickup wire for you. One of our main PVC suppliers recently pulled their local inventory also. Proper planning is more important than ever as most vendors no longer offer local inventories due to cash-flow and logistical concerns.

Please see the back of this newsletter each month to see advance notice of the price increases we know about at the time of publication. If you need specific information contact your sales person. Be careful out there.



**October 2008**

Effective July 1, 2008:  
**we will charge a 2 ½% convenience fee to customers paying with a credit card IF your account is past due at the time of payment.**

If your account is not past due or you pay with a check, you will not be charged the convenience fee.

## PRODUCT SPOTLIGHT

### NOW IN STOCK AT KCES:

The complete line of 3M fire protection products helps prevent fire, smoke, toxic fumes and moisture from passing through penetrations in fire-rated walls and floors. These easy-to-install products are suitable for a wide variety of fire stop applications, including plastic pipes, metal pipes, HVAC ductwork, cables, construction gaps, grease ducts, wall tops and control joints.



Kansas City Electrical Supply has expanded its in stock supply of 3M Fire Protection Products.

Do you need Fire Stop Training for your team? Give us, your sales person or Dan McCauley (913.563.7037) a call to arrange a training session by the 3M Representative.

### *Inside this issue:*

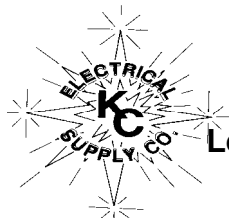
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**NOW IN STOCK** — The 2008 NEC Codebooks are in stock @ KCES.

Kansas City  
816 924-7000



Lenexa  
913 563-7000



# KANSAS CITY ELECTRICAL SUPPLY



**Lenexa Sales Counter— Direct Number (913) 563-7000**

Lenexa Dispatch/Shipping Receiving (913) 563-7001

**Main Business Office Number (913) 563-7002**

Credit Department – Jamie Ulmer (913) 563-7005

Billing Dept – Eileen & Linda (913) 563-7006

Quotations Department (913) 563-7004

**FAX NUMBERS:**

(913) 563-7052

(913) 563-7055

(913) 563-7056

(913) 563-7052

**Troost Sales Counter— KCMO (816) 924-7000 (816) 931-2918**

*Please note: our "541" numbers are being phased out—update your records, CELL PHONES & speed-dials.*

**FAX/EMAIL INVOICE & STATEMENT DELIVERY:**

Did you know we can fax or email your Invoices and Monthly Statements to you? You will receive them days earlier (allowing you to get invoices included on your draw sooner) and you won't have as much mail to process.

To sign up visit us on the web at [www.kcelectricalsupply.com](http://www.kcelectricalsupply.com)

**IMPORTANT NOTICE FOR OUR CASH CUSTOMERS:**

Effective immediately, we will begin charging a 100% deposit on all orders for nonstock items instead of the previous 50% deposit.

When incoming freight is involved, we will estimate 15% of the sales amount for freight and include that in the deposit

*This newsletter is sent out monthly with your statements and is also available from our website at: [www.kcelectricalsupply.com/news](http://www.kcelectricalsupply.com/news). You can also sign up online to receive them automatically each month via email .*

**EMPLOYEE ANNIVERSARIES**

<b>Eileen Whisenant</b>	Billing	Oct 4th	9 years
<b>Debby Vertz</b>	Receptionist	Oct 13th	2 Years
<b>Larry Platt</b>	Warehouse	Oct 20th	2 Years
<b>Joyce Jones</b>	President	Oct 29th	24 Years

*Congratulations on your years of service!*

**UPCOMING FACTORY PRICE INCREASES**

<b>IPEX</b>	PVC Products: Pipe, ENT, floor boxes, elbows etc.	12%	10/6
<b>GE Lamps</b>	Light Bulbs	4%	10/13
<b>Pass &amp; Seymour</b>	Switches, receptacles , plates, floor boxes	5-10%	10/27
<b>Intermatic</b>	Photocells, timers, In-use covers	7%	10/31
<b>Simkar</b>	Lighting	5-10%	10/1
<b>Duracell</b>	Batteries	6.5%	10/1