

KCES Customer Newsletter

Kansas City Electrical Supply Co.

www.KCElectricalSupply.com

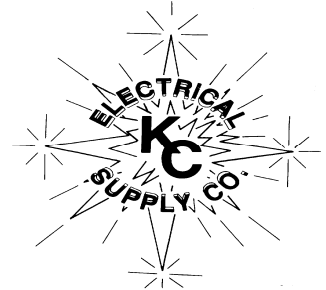
Project Spotlight – Hills Pet Nutrition Plant

In this section of our newsletter we highlight a partnership with one of our customers. For this month's Project Spotlight we'll focus on our work with Faith Technologies at their Emporia Kansas Hill's Pet Nutrition plant project.

Hill's Pet Nutrition plans on committing approximately \$100 million toward the construction of the 300,000 square-foot plant. Kansas City Electrical Supply ("KCES") had the privilege of working with Faith on this project as one of the suppliers for the miscellaneous materials. We were also able to maintain inventory for a lot of the material on the jobsite for Faith, thus controlling material costs for both Faith and KCES.



Please consider KCES as a partner for your projects, big or small. We're committed to providing quality electrical products and service that exceed expectations while building long-term relationships with our customers. <>



MARCH 2010

IMPORTANT NOTICE

OUR HOUR CHANGE:

Effective immediately and through March 31, 2010 our Troost Avenue location will be closing each day at 4:00pm.

Both branches will continue to open at 7:00am.

NEW PRODUCT SPOTLIGHT

KCES is please to offer an exciting new product line from RAB Lighting. RAB's new 10 & 20 watt LED wall-packs are one of the first truly economical LED options for outdoor lighting.

Available in white or bronze finish these fixtures come in a number of mounting options including pole, bollard and wall mount. They are also rated to be used as up lights.

The 20 watt model can be compared to a 150Metal Halide wall-pack as far as light output and distribution are concerned. With a 50,000 bulb life these fixtures will not only save energy but can save labor with fewer lamp changes. These fixtures come with a 5 year warranty on the LED driver, fixture and lamp.

KCES will be stocking several of the more popular configurations.

Ask for details when you call or stop by. <>



Online readers: Click picture above to go to RAB's website for more info.



Please distribute this information within your organization, especially to those purchasing material or quoting jobs for you.

Please see the back of this newsletter each month to see advance notice of the price increases we know about at the time of publication. If you need specific information contact your sales person.

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NOW IN STOCK —

The 2008 NEC Codebooks are in stock @ KCES.

Kansas City M-F 7-4pm
816 924-7000



Lenexa M-F 7-5pm
913 563-7000



KANSAS CITY ELECTRICAL SUPPLY

Main Business Office Number (913) 563-7002 (913) 563-7052 Fax
Lenexa Sales Counter (913) **563-7000** (913) 563-7050 Fax
Troost Sales Counter— KCMO (816) **924-7000** (816) 931-2918 Fax

Please note: our "541" numbers are being phased out—update your records, cell phones & speed-dials.



NEW AT KC ELECTRIC

The new *IDEAL VoltAware* Non-Contact Voltage Testers

Battery Status LED, Sound On or Off, comes with AAA batteries ready to use.

Meet the Team Member

Tony Rider

Inside Sales



Tony Rider began working with KCES in September 2007 as Inside Sales for Janell Kelly and her accounts.

Tony came to us with 27 years experience as a Journeyman Electrician; 16 years with DMA electric.

He, like Janell, is a huge NASCAR fan who roots for #6 Mark Martin. He also is an avid golfer.

Tony and his wife Becky live in Lansing Kansas with their 2 cats. Tony enjoys traveling, gardening and going to his grand kid's ball games.

WBE CERTIFIED

Kansas City Electrical Supply is WBE certified thru both the city of Kansas City, Missouri and the State of Missouri.

UPCOMING FACTORY PRICE INCREASES

Eagle— Cooper Wiring Devices	Switches, Plates and other Devices	3-5%	3/1/10
Cooper Lighting	Lumark, Metalux, Halo and others	3-5%	3/22/10

COPPER PRICES ON THE RISE.

Due to the recent earthquake in Chile, one of the world's largest copper producers, copper and aluminum prices are on the rise. Please use caution when quoting wire jobs and we would encourage you to buy early.

This newsletter is sent out monthly with your statements and is also available from our website at: www.kcelectricalsupply.com/news. You can also sign up online to receive them automatically each month via email .