

KCES Customer Newsletter

Kansas City Electrical Supply Co.

www.KCElectricalSupply.com

News

COPPER PRICING—Copper is sliding a bit, trading at around \$3.38 pound. Let us know if we can quote wire on a job for you. Do remember, just as small fluctuations in the price of a barrel of oil do not necessarily correlate to the price of a gallon of gasoline; changes in the price of copper futures (drops or rises) do not exactly predict the changes in the price of wire. Other factors such as fuel & processing costs as well as the current demand all play a part.

PRICE INCREASES—As the economy gets moving again, some manufactures are passing along price increases to cover increased material costs. Each month in the KCES newsletter we pass along news of announced factory price increases in order to allow you to plan for increases material costs down the road. Just check out his feature, typically on the last page of the newsletter. <>

PROJECT SPOTLIGHT

Mission Trail Middle School *Pro Circuit Inc.*

Kansas City Electrical Supply Co. is a supplier to Pro Circuit on the construction of the Mission Trail Middle School project located in Olathe

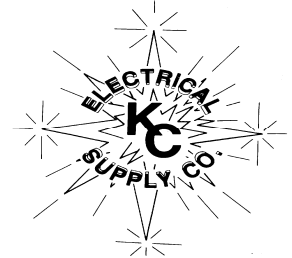
Kansas that is scheduled to open in August 2010. The electrical portion of this job was \$1.56 million and will have taken approximately 18 months when complete. Kansas City Electric provided all of the lighting to Pro Circuit for this project which includes a very sophisticated lighting truss system that surrounds the swimming pool area.



Please consider KCES as a partner for your projects, big or small. We're committed to providing quality electrical products and service that exceed expectations while building long-term relationships with our valued customers. <>



Please distribute this information within your organization, especially to those purchasing material or quoting jobs for you.



May 2010

Invoice & Statement Delivery Options

Did you know we can fax or email your Invoices and Monthly Statement Documents to you?

You can receive them days earlier (allowing you to get more invoices included on your draw) and you will help keep our mailing and handling costs down, saving you money in passed along overhead expenses.

To sign up visit us on the web at www.KCElectricalSupply.com or call our Credit Department at:
(913) 563-7005

Inside this issue:

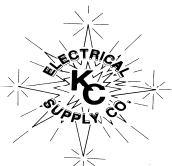
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Please see the back of this newsletter each month to see advance notice of the price increases we know about at the time of publication. If you need specific information contact your sales person.

Kansas City M-F 7-5 pm
816 924-7000



Lenexa M-F 7-5pm
913 563-7000



KANSAS CITY ELECTRICAL SUPPLY

Main Business Office Number (913) 563-7002 (913) 563-7052 Fax
Lenexa Sales Counter (913) **563-7000** (913) 563-7050 Fax
Troost Sales Counter— KCMO (816) **924-7000** (816) 931-2918 Fax

NOW AT KC ELECTRIC

This month we are featuring the new B-Twist wire connectors from IDEAL. These connectors have several unique features that make them easy to use:

- Rounded “dial top” for easy grip
- Square wire spring provides quick & /secure connections
- Deep skirt helps protect over stripped wires
- Red/Yellow wire range 2-#18 thru 2-#8



Special May Promo:
 Buy a 500 count jar of the B-Twist wire connectors for only \$25.00 and as an added bonus receive a free Ideal screw driver. Over \$20 in savings!

Meet the Team Member

Jacque Blankenship

Project Quotations, Gear Specialist

Jacque Blankenship came to KCES in 2004. She previously worked in the local Siemens office as customer support.

She works in our Quotations Department as our Gear Quotations person. She quotes gear packages for bid-day.

She was been married to her husband Randy for 10 years. She has two adult sons and one grand-daughter who is “absolutely perfect”.

Jacque is an avid golfer and enthusiastic grandma. She is a member of the ABC and chairs the annual ABC golf tournament. <>



Jacque receiving the prestigious Eagle Award from Siemens on behalf of KCES. June 2009

WBE CERTIFIED

Kansas City Electrical Supply is WBE certified thru both the city of Kansas City, Missouri and the State of Missouri.

This newsletter is sent out monthly with your statements and is also available from our website at: www.kcelectricalsupply.com/news. You can also sign up online to receive them automatically each month via email .

UPCOMING FACTORY PRICE INCREASES

Product Category	Item Description	Price Increase	Effective Date
GE Lighting	Lamps & Ballasts	2-7%	5/3/10
Electri-flex	Flexible Conduit, Metal & Plastic	12-15%	6/7
Madison	Fittings, Conduit Access. Flex & LT Conduits	10-15%	5/24
Alcan	Aluminum Wire Products	8-10%	4/21