

# KCES Customer Newsletter

*Kansas City Electrical Supply Co.*

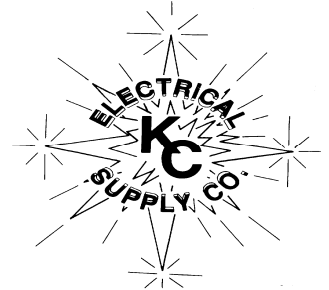
## MARCH MADNESS PROMOTION from KCES

*Can't make it to the Final Four? How about watching the game on your new HD TV? It's almost like being at the game, but the refreshments are a lot less expensive!*



*Here's how the promotion works:*

*For every will call or delivery order out of stock that exceeds \$500 before tax placed during the month of March the purchaser will be entered into a drawing for a 32" HD TV.*



**March 2009**

### Invoice & Statement Delivery Options

Did you know we can automatically fax or email your Invoices and Monthly Statements to you? You will receive them days earlier (allowing you to get invoices included on your draw sooner) and you will help keep our mailing costs down, saving you money in passed on overhead expenses.

To sign up visit us on the web at [www.kcelectricalsupply.com](http://www.kcelectricalsupply.com) or call the Credit Dept. at: (913) 563-7005

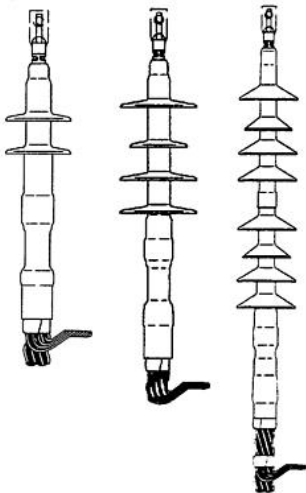
## PRODUCT SPOTLIGHT



KCES is now stocking the 3M™ Cold Shrink QT-III Outdoor terminations. They offer

easy installation and reliable performance when terminating indoor and outdoor medium voltage cable. The unique step-core design combined with the built in Hi-K stress control and silicone sealing compounds means simpler installation on all types of cable. It has UV stability and track and erosion resistance.

This QT-III has a BIL rating of 110 kV suitable for use on 5, 8.7 and 15 kV cables. 3 terminations per kit.



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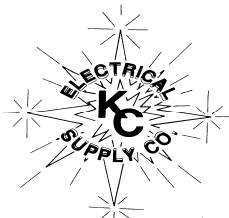
### **NOW IN STOCK**

The 2008 NEC Codebooks and Handbooks are in stock @ KCES.

Kansas City  
816 924-7000



Lenexa  
913 563-7000



**KANSAS CITY ELECTRICAL SUPPLY**



<b>Lenexa Sales Counter—</b> Direct Number	<b>(913) 563-7000</b>	FAX: 563-7050
Lenexa Dispatch/Shipping Receiving	(913) 563-7001	<b>+ ADD 50 TO VOICE NUMBER</b>
<b>Main Business Office Number</b>	<b>(913) 563-7002</b>	<b>FAX NUMBERS:</b>
Credit Department – Jamie Ulmer	(913) 563-7005	(913) 563-7052
Billing Dept – Eileen & Linda	(913) 563-7006	(913) 563-7055
Quotations Department	(913) 563-7004	(913) 563-7056
		(913) 563-7052
		<b>+ ADD 50 TO VOICE NUMBER</b>
<b>Troost Sales Counter—</b> KCMO	<b>(816) 924-7000</b>	<b>(816) 931-2918</b>

*Please note: our "541" numbers are being phased out—update your records, cell phones & speed-dials.*

**Growing Green with Lutron's Eco-Dim Wall Box Dimmers**

Lutron eco-dim dimmers guarantee a **minimum** 15% savings on energy costs compared to standard switches. Previous Lutron wall box dimmers used in lighting control and home automation systems produced only a 5% minimum savings. The significant increase in energy efficiency created by the eco-dim dimmer means more compounded savings for the homeowner. Over a five year period, families can expect to save anywhere from \$42.95 to \$157.02 per room. That is a great deal of money if we consider that most custom homes have square footages easily exceeding 1500 feet.

Lutron eco-dim dimmers and Lutron Radio Ra dimmers will also extend bulb life 3X beyond the expected life expectancy. This compounds savings on energy costs with additional savings gained through less frequent maintenance and bulb replacements.

Dimmer technology itself isn't new, it is simply improved. The basic design of the dimmer switch continues to operate along the same general concept around which it was invented. Dimmers work by partially interrupting the current that passes through an incandescent light bulb's tungsten filament. This reduces both heat and the amount of light emitted by the bulb.

Eco-dimmers are the most sophisticated devices of this type to date. They can make bulbs last up to 10 years, reducing both landfill waste and CO2 emissions in the process. It has been estimated that if every home in the United States installed just one Lutron eco-dimmer, it would reduce CO2 emissions equivalent to the exhaust from over ¼ million cars.



*This newsletter is sent out monthly with your Statements and is also available from our website at: [www.kcelectricalsupply.com/news](http://www.kcelectricalsupply.com/news). You can also sign up online to receive them automatically each month via email .*

**UPCOMING FACTORY PRICE INCREASES**

<b>Broan</b>	Exhaust Fans	3%	3/1/09
<b>Contractor Force</b>	Tool Bags	3%	3/2/09